



ONONDAGA COUNTY
INDUSTRIAL DEVELOPMENT AGENCY

335 MONTGOMERY STREET, FLOOR 2M, SYRACUSE, NY 13202
315.435.3770 • ECONOMICDEVELOPMENT@ONGOV.NET

Regular Meeting Agenda
February 8, 2024

8:30AM Call to Order the Regular Meeting of the Agency

- A. Approval of Minutes-January 18, 2024
- B. Treasurer's Report
- C. Payment of Bills
- D. Conflict of Interest

Action Items:

1. TTM Technologies Inc. (3101-24-01A) Initial Meeting

TTM Technologies Inc. is proposing construction of an approximately 214,770 square foot facility in the Town of Dewitt and corresponding renovations to their existing 164,215 square foot facility located on land adjacent to the new facility. The applicant is requesting exemptions from certain sales and use taxes, real property taxes and mortgage recording taxes.

a.A Inducement Resolution of the Board to initiate the Project and authorize a public hearing.

Representative: Joseph Schneider and Kevin McAuliffe

2. Destiny USA Real Estate, LLC (3101-14-01B) – Resolution authorizing an omnibus amendment to transaction documents.

Agency Action Requested

- a. A resolution of the board authorizing execution and delivery of an omnibus amendment to transaction documents in connection with a certain project for Destiny USA Real Estate, LLC.

Representative:

Adjourn

DRAFT
Onondaga County Industrial Development Agency
Regular Meeting Minutes
January 18, 2024

A regular meeting of the Onondaga County Industrial Development Agency was held on Thursday, January 18, 2024, 335 Montgomery Street, Floor 2M, Syracuse, New York.

Patrick Hogan called the meeting to order at 8:36 am with the following:

PRESENT:

Patrick Hogan
Janice Herzog
Susan Stanczyk
Kevin Ryan
Fanny Villarreal
Cydney Johnson
Elizabeth Dreyfuss

ABSENT:

ALSO PRESENT:

Robert M. Petrovich, Executive Director
Svetlana Dyer, Secretary
Nate Stevens, Treasurer
Karen Doster, Recording Secretary
Alexis Rodriguez, Assistant Treasurer
Len Rauch, Economic Development
Jeff Davis, Barclay Damon Law Firm
Amanda Fitzgerald, Barclay Damon Law Firm
Nancy Lowery, County Executive Office
Vince Raymond, VIP Structures
Dan Ingersal, Bluefors Cryocooler
Dan Romeo, County Legislature

APPROVAL OF REGULAR MEETING MINUTES – DECEMBER 14, 2023

Upon a motion by Janice Herzog, seconded by Fanny Villarreal, the OCIDA Board approved the regular meeting minutes of December 14, 2023. Motion was carried.

TREASURER'S REPORT

Alexis Rodriguez gave a brief review of the Treasurer's Report for the month of December 2023.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board approved the Treasurer's Report for the month of December 2023. Motion was carried.

PAYMENT OF BILLS

Alexis Rodriguez gave a brief review of the Payment of Bills Schedule #489.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved the Payment of Bills Schedule #489 for \$776,085.36 with PILOT payments to Onondaga County for \$7,108.37, City of Syracuse for \$6,284.28, Syracuse City School District for \$10,353.68, Onondaga County for \$62,531.00, Town of Cicero for \$348.00, Town of Clay for \$10,218.00, town of DeWitt for \$20,143.00, Town of Lysander for \$6,564.00, Town of Lafayette for \$3,422.00, Baldwinsville Central School District for \$72,974.00, East Syracuse Minoa Central School District for \$104,908.00, Lafayette Central School District for \$11,840.00, Liverpool Central School District for \$104,507.00 and North Syracuse Central School District for \$1,842.00. Motion was carried.

CONFLICT OF INTEREST DISCLOSURE

The Conflict of Interest was circulated. Janice Herzog recused from Treyjay Loso, LLC. There were no other conflicts.

TREYJAY LOSO, LLC (3101-21-06A) - MODIFICATION MEETING

Robert Petrovich stated this request is an extension of time, not an increase in benefits. He stated due to scheduling issues and weather they have asked for additional time to extend their benefits to the end of this year to finish up project improvements and exterior landscaping they can't get to until the weather breaks. He stated his recommendation is to grant the extension.

Upon a motion by Susan Stanczyk, seconded by Elizabeth Dreyfuss, the OCIDA Board approved a resolution authorizing an extension to the Sales and Use tax Exemption for Treyjay Loso, LLC. Janice Herzog recused from voting. Motion was carried.

BLUEFORS CRYOCOOLER TECHNOLOGIES INC. (FORMERLY CRYOMECH, INC)
(3101-22-08A) MODIFICATION MEETING

Vince Raymond stated Bluefors has not closed and they don't own the property yet. He stated there has been complications with the ownership. He stated they were supposed to close on the property in the fall and it did not happen and now the subdivisions have been delayed so it still hasn't happened. He stated they have been pushing the temporary sales tax exemption forward until they can actually close on the property. He stated he thinks the last step in the subdivision is happening this month and then hopefully the closing happens next month so they are asking for an extension through March. He stated they did a sales tax exemption projection through the completion of the project and they are halfway through so he thinks their sales tax exemption projections are accurate now. He stated things are more expensive than they had originally anticipated which means there is more sales tax. He stated they are requesting an increase in the sales tax exemption for the next six months.

Robert Petrovich stated he would encourage the Board to approve the increase in benefit and the extension of time. He stated it is a good project and a good company and thinks the Board should be supportive.

Amanda Fitzgerald stated the increase in financial assistance is under \$100,000, which is the threshold for needing to hold a public hearing.

Upon a motion by Janice Herzog, seconded by Susan Stanczyk, the OCIDA Board approved a resolution authorizing an increase to the sales and use tax exemption and extension of time regarding the end date of the sales and use tax exemption for Bluefors Cryocooler Technologies Inc. Motion was carried.

ISSUE GOVERNMENTAL SERVICES RFP

Robert Petrovich stated staff is going to be issuing a government services consulting RFP. He stated the term of the existing contract is expiring. He stated in the past Park Strategies has been used for this work and it is time to go out and solicit proposals for a scope of work and pricing

that could support the mission of the IDA. He stated staff will review the proposals and vet them then make the recommendation to the Board for an award.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing the issuance of a Request for Proposal for Government Services. Motion was carried.

ISSUE AUDIT SERVICES RFP

Robert Petrovich stated the Board just extended audit services for a term, the contract is up and an RFP needs to be issued for audit services to carry out the reporting requirements of the IDA. He stated the RFP will be issued, the RFP's submitted will be evaluated, a screening will be conducted and a recommendation will be made to the Board for approval.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing the issuance of a Request for Proposal for Audit Services. Motion was carried.

ISSUE LEGAL SERVICES RFP

Robert Petrovich stated consistent with past practice, the term of the contract is up and staff will be soliciting proposals for legal services on behalf of the Agency. He stated an RFP will be issued, staff will receive the proposals, evaluate them and make a recommendation to Board.

Upon a motion by Fanny Villarreal, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing the issuance of a Request for Proposal for Government Services. Motion was carried.

ISSUE BANKING AND FINANCIAL SERVICES RFP

Robert Petrovich stated we have had a banking relationship with M&T Bank for a number of years now. He stated staff believes it is time to go out to the marketplace and solicit proposals for a new banking relationship or if the existing banking relationship can be enhanced. He stated

he believes it is our responsibility to see what is out there in the market place and try to achieve the greatest ROI. He stated staff will be soliciting RFPs for that service.

Patrick Hogan stated it is important and incumbent upon the Board to look at everything.

Susan Stanczyk asked how long the term is. Robert Petrovich stated there is not a term. He stated we want to make sure the Agency is getting the best interest rate we can and making sure we have the lowest fees possible. He stated we will be getting pricing information from different banks for things like credit cards, deposits, banking fees and remote deposit.

Susan Stanczyk asked if this is a determination by staff that we are at a point where it is time to look into something else and not just a 3 year commitment or something like that. Robert Petrovich agreed.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board approved a resolution authorizing the issuance of a Request for Proposal for banking and financial services. Motion was carried.

EXECUTIVE SESSION

Jeff Davis asked for a motion to go into Executive Session for the purpose of discussing proposed litigation.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board went into Executive Session at 8:53. Motion was carried.

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board adjourned Executive Session at 9:03 am. Motion was carried.

ADJOURN

Upon a motion by Susan Stanczyk, seconded by Janice Herzog, the OCIDA Board adjourned the meeting at 9:03 am. Motion was carried.

Svetlana Dyer, Secretary

ONONDAGA COUNTY
 INDUSTRIAL DEVELOPMENT AGENCY

January 31, 2024

Revenue / Expense / Income	Current Period	Current YTD	2024 Budget Amount	Current YTD Change to Budget
Operating/Non-Op Revenue	153,448	153,448	3,130,000	(2,976,552)
Administrative Expense	30,297	30,297	950,000	(919,703)
Operating/Program Expense	75,286	76,159	2,180,000	(2,103,841)
Net Ordinary Income	47,865	46,992	-	46,992

Current Assets	Current YTD	Prior YTD
Total Cash	11,460,796	7,988,354
Less Pass Through Received	5,464,613	4,616,139
Available Cash	5,996,183	3,372,215
Receivables	238,401	537,359
Total	6,234,585	3,909,574

Onondaga County Industrial Development Agency

Profit and Loss

January 2024

	TOTAL
Income	
500 Operating Revenue	
2116 Fees	
2116.1 Agency Fees	12,795.63
2116.3 WPCP Agency Fee	111,111.11
Total 2116 Fees	123,906.74
2410 Lease Income	1,224.30
Total 500 Operating Revenue	125,131.04
501 Non-Operating Revenue	
2401 Interest Income	27,186.93
501.2 Other Non-Operating Revenue	1,130.50
Total 501 Non-Operating Revenue	28,317.43
534 Pilot & Pass Thru Revenue	
528.003 OHB Redev LLC Funds Pass Thru	66,031.25
529 PILOT Income	6,835,268.29
Total 534 Pilot & Pass Thru Revenue	6,901,299.54
550 WPCP Pass Thru Revenue	451,827.50
Total Income	\$7,506,575.51
GROSS PROFIT	\$7,506,575.51
Expenses	
6400 Operating Expense	
6407 Administrative Expense	30,296.86
6408 Meeting Expenses	395.65
6409 Conference Attendance	590.00
6410 Office Expense	1,778.26
6411 Memberships / Sponsorships	3,640.00
Total 6400 Operating Expense	36,700.77
6440 Legal Fees	
6450 Barclay Damon	
6460 IDA General Legal	5,550.00
Total 6450 Barclay Damon	5,550.00
Total 6440 Legal Fees	5,550.00
6500 Agency Program Expenses	
6510 White Pine Commerce Park	
6510.6 Taxes/SDC	64,819.24
6510.7 WPCP Marketing	-1,718.21
Total 6510 White Pine Commerce Park	63,101.03

Onondaga County Industrial Development Agency

Profit and Loss

January 2024

	TOTAL
6530 800 Hiawatha Blvd. West	
6530.1 Taxes	231.48
Total 6530 800 Hiawatha Blvd. West	231.48
Total 6500 Agency Program Expenses	63,332.51
6600 Non-Operating Expenses	
6605 Pilot & Pass Thru Expenses	
6605.2 PILOT Expense	872.40
6606 OHB Redev LLC Funds Pass Thru	66,031.25
Total 6605 Pilot & Pass Thru Expenses	66,903.65
Total 6600 Non-Operating Expenses	66,903.65
6610 WPCP Pass Thru Expenses	
6610.1 Barclay Damon	177,777.78
6610.2 JMT	128,787.88
6610.7 Gorick Construction	145,261.84
Total 6610 WPCP Pass Thru Expenses	451,827.50
Total Expenses	\$624,314.43
NET OPERATING INCOME	\$6,882,261.08
NET INCOME	\$6,882,261.08

Onondaga County Industrial Development Agency

Balance Sheet

As of January 31, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
200 Cash	0.00
200.1 Cash - M & T Checking	9,538,292.01
200.2 Cash - M & T Money Maker Savings	1,931,412.22
200.4 Destiny USA Restricted Cash	-8,957.82
210 Petty Cash	50.00
Total 200 Cash	11,460,796.41
Total Bank Accounts	\$11,460,796.41
Accounts Receivable	
380 Accounts Rec.	
380.6 A/R Fees, Lease & PILOT	3,871,487.07
Total 380 Accounts Rec.	3,871,487.07
Total Accounts Receivable	\$3,871,487.07
Other Current Assets	
480 Prepaid Expenses	
480.4 Credit Balance on Card	-3,400.00
Total 480 Prepaid Expenses	-3,400.00
Total Other Current Assets	\$ -3,400.00
Total Current Assets	\$15,328,883.48
Fixed Assets	
100 Land	
101 White Pines Commerce Park	4,494,521.05
101.1 WPCP GEIS	
101.101 CHA GEIS 1	267,452.05
101.102 CHA GEIS 2	219,439.36
101.104 GEIS Reg Plan Board Overview	19,797.74
Total 101.1 WPCP GEIS	506,689.15
101.2 WPCP Legal	69,774.25
101.3 Engineering Services	52,675.00
101.301 Temporary Access	4,055.44
101.4 Environmental/Demo Services	10,318.98
Total 101.3 Engineering Services	67,049.42
101.5 Land Acquisition Costs	
101.501 Land Purchases	1,160,063.57
101.502 Closing Costs	3,168.14

Onondaga County Industrial Development Agency

Balance Sheet

As of January 31, 2024

	TOTAL
Total 101.5 Land Acquisition Costs	1,163,231.71
101.6 WPCP Marketing	2,984.34
Total 101 White Pines Commerce Park	6,304,249.92
106 North Salina Properties	0.00
106.1 435 North Salina	17,083.55
106.3 435 North Salina Building	634,421.53
Total 106 North Salina Properties	651,505.08
107 800 Hiawatha	604,840.42
Total 100 Land	7,560,595.42
104 Machinery & Equipment	
104.1 Office Furniture	1,429.00
104.2 Equipment	4,589.00
Total 104 Machinery & Equipment	6,018.00
211 A/D Office Furniture	-4,124.00
213 A/D Buildings	-113,870.00
250 Investment in Real Property	29,508,083.00
Total Fixed Assets	\$36,956,702.42
Other Assets	
240 Blue Sky Redevelopment	1,641.76
Total Other Assets	\$1,641.76
TOTAL ASSETS	\$52,287,227.66
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
300 WPCP Pass Thru Payable	2,152,190.75
Total Accounts Payable	\$2,152,190.75
Other Current Liabilities	
600 Accounts Payable	0.00
600.1 Due to Related Party - OED	758,116.40
600.102 Due to BD WPCP	-0.34
600.204 OHB Redev LLC Funds	185,626.90
600.205 Exp Pay Prev Period	9,700.03
600.206 Mileage Reimbursement	0.34
600.208 BlueRock Energy Agreement Deposit	25,000.00
600.209 Syracuse Rail Overpayment	500.00
600.3 Onondaga County Loan	28,079,656.77
600.31 Accrued Interest - OC Note Payable	488,656.00
Total 600.3 Onondaga County Loan	28,568,312.77

Onondaga County Industrial Development Agency

Balance Sheet

As of January 31, 2024

	TOTAL
Total 600 Accounts Payable	29,547,256.10
601 PILOT and Pass Thru Payable	
602 Pass Thru Payable	32,471.00
603 PILOT Pass Thru	-6,619,395.71
Total 601 PILOT and Pass Thru Payable	-6,586,924.71
631 Due to Other Governments	
631.1 Towns	
631.105 Camillus	10,446.00
631.11 Cicero	75,412.49
631.115 Clay	67,212.00
631.12 Dewitt	103,668.06
631.125 Elbridge	99,853.00
631.13 Geddes	625.94
631.135 Lysander	86,360.00
631.14 Manlius	4,840.00
631.15 Salina	126,720.50
631.155 Skaneateles	38,521.81
631.17 Van Buren	97,870.00
631.18 Town of LaFayette	2,966.00
Total 631.1 Towns	714,495.80
631.2 Villages	
631.205 Baldwinsville	110,872.00
631.235 Liverpool	4,754.00
631.24 North Syracuse	16,794.00
631.26 Solvay	4,980.09
631.27 Manlius	10,265.00
Total 631.2 Villages	147,665.09
631.3 Schools	
631.305 Baldwinsville	854,949.00
631.315 East Syracuse-Minoa	518,493.09
631.32 Fayetteville-Manilus	34,571.00
631.325 Jamesville-Dewitt	15,895.00
631.33 Jordan-Elbridge	541,563.00
631.335 Liverpool	578,620.00
631.337 Lyncourt	563,562.34
631.34 Marcellus	2,854.00
631.345 North Syracuse	616,672.22
631.35 Skaneateles	213,420.07
631.355 Solvay	10,469.72
631.356 Syracuse	76,222.55
631.36 West Genesee	36,382.00
631.37 LaFayette School District	9,664.00

Onondaga County Industrial Development Agency

Balance Sheet

As of January 31, 2024

	TOTAL
Total 631.3 Schools	4,073,337.99
631.4 Onondaga County	1,246,202.91
631.5 City of Syracuse	38,396.57
Total 631 Due to Other Governments	6,220,098.36
Total Other Current Liabilities	\$29,180,429.75
Total Current Liabilities	\$31,332,620.50
Total Liabilities	\$31,332,620.50
Equity	
3900 Equity Unreserved	11,353,678.45
3901 Equity-Investment Fixed Assets	2,345,838.63
463 Reserve For Contracts	368,811.84
465 Equity - Unreserved	4,017.16
Net Income	6,882,261.08
Total Equity	\$20,954,607.16
TOTAL LIABILITIES AND EQUITY	\$52,287,227.66

ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY
PAYMENT OF BILLS - SCHEDULE #490
February 8, 2024

GENERAL EXPENSES

1.	<u>BARCLAY DAMON LLP</u>	\$	2,812.50
	Retained Corporate & Public Finance Matters, Inv#5272535		
2.	<u>BARCLAY DAMON LLP</u>	\$	1,542.50
	Caughdenoy Rd Business Park, Inv#5272754		
3.	<u>BARCLAY DAMON LLP</u>	\$	19,638.46
	OHB Redev, Inv#5272345		
4.	<u>BARCLAY DAMON LLP</u>	\$	177,777.78
	December 2023 Legal Costs		
5.	<u>JMT OF NEW YORK, INC.</u>	\$	128,787.88
	December 2023 Engineering Costs		
6.	<u>BARTON & LOGUIDICE</u>	\$	50,059.00
	Demolition Costs		
7.	<u>GORICK CONSTRUCTION CO., INC.</u>	\$	613,472.93
	Demolition Costs		
8.	<u>BARTON & LOGUIDICE</u>	\$	5,453.00
	Caughdenoy Business Park, Inv#139749		
9.	<u>NYS DEPARTMENT OF ENVIRONMENTAL CONSERVATION</u>	\$	110.00
	SPDES Construction Fee		
10.	<u>DRYDEN MUTUAL INSURANCE CO.</u>	\$	284.43
	Additional Insured Policy, Installment #4		
TOTAL		\$	999,938.48

ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY
PAYMENT OF BILLS - SCHEDULE #490
February 8, 2024

PILOT Payments

1.	<u>ONONDAGA COUNTY*</u> Syracuse Rail 4th Q 2023 PILOT Payment	\$	856.60
2.	<u>TOWN OF ONONDAGA*</u> Syracuse Rail 4th Q 2023 PILOT Payment	\$	2.67
3.	<u>TOWN OF DEWITT*</u> Syracuse Rail 4th Q 2023 PILOT Payment	\$	13.13
4.	<u>ONONDAGA COUNTY</u> 2024 PILOT Payments	\$	1,238,919.44
5.	<u>TOWN OF CICERO</u> 2024 PILOT Payments	\$	67,642.49
6.	<u>TOWN OF CLAY</u> 2024 PILOT Payments	\$	62,500.00
7.	<u>TOWN OF DEWITT</u> 2024 PILOT Payments	\$	91,050.06
8.	<u>TOWN OF LYSANDER</u> 2024 PILOT Payments	\$	86,360.00
9.	<u>CITY OF SYRACUSE</u> 2024 PILOT Payments	\$	38,396.93
10.	<u>TOWN OF MANLIUS</u> 2024 PILOT Payments	\$	4,840.00
11.	<u>VILLAGE OF MANLIUS</u> 2024 PILOT Payments	\$	10,265.00
12.	<u>TOWN OF CAMILLUS</u> 2024 PILOT Payments	\$	10,446.00
13.	<u>TOWN OF GEDDES</u> 2024 PILOT Payments	\$	625.94
14.	<u>VILLAGE OF SOLVAY</u> 2024 PILOT Payments	\$	4,980.09

15	<u>TOWN OF SALINA</u> 2024 PILOT Payments	\$	126,721.31
16	<u>VILLAGE OF LIVERPOOL</u> 2024 PILOT Payments	\$	4,754.00
17	<u>VILLAGE OF BALDWINVILLE</u> 2024 PILOT Payments	\$	155,583.64
18	<u>VILLAGE OF NORTH SYRACUSE</u> 2024 PILOT Payments	\$	16,794.00
19	<u>TOWN OF ELBRIDGE</u> 2024 PILOT Payments	\$	98,567.00
20	<u>TOWN OF SKANEATELES</u> 2024 PILOT Payments	\$	38,295.71
21	<u>TOWN OF VAN BUREN</u> 2024 PILOT Payments	\$	108,322.43
22	<u>WEST GENESEE CSD</u> 2024 PILOT Payments	\$	36,382.00
23	<u>SOLVAY UNION FREE SCHOOL DISTRICT</u> 2024 PILOT Payments	\$	10,469.72
24	<u>SYRACUSE CITY SCHOOL DISTRICT</u> 2024 PILOT Payments	\$	76,222.65
25.	<u>BALDWINVILLE CSD</u> 2024 PILOT Payments	\$	986,701.67
26.	<u>EAST SYRACUSE MINOA CSD</u> 2024 PILOT Payments	\$	451,507.09
27	<u>LIVERPOOL CSD</u> 2024 PILOT Payments	\$	578,620.00
28	<u>NORTH SYRACUSE CSD</u> 2024 PILOT Payments	\$	543,965.22
29	<u>JAMESVILLE-DEWITT CSD</u> 2024 PILOT Payments	\$	15,895.00
30	<u>JORDAN-ELBRIDGE CSD</u> 2024 PILOT Payments	\$	534,655.00

31	<u>FAYETTEVILLE-MANLIUS CSD</u>	\$	34,571.00
	2024 PILOT Payments		
32	<u>LYNCOURT CSD</u>	\$	563,562.34
	2024 PILOT Payments		
33	<u>SKANEATELES CSD</u>	\$	<u>213,420.07</u>
	2024 PILOT Payments		
	TOTAL	\$	6,211,908.20

*Ratification of checks dated January 25, 2024



ONONDAGA COUNTY
INDUSTRIAL DEVELOPMENT AGENCY

2/7/2024

Project Summary DRAFT

1. Project	TTM Technologies, Inc.	2. Project Number	3101-24-01A
3. Location	Dewitt	4. School District	East Syracuse Minoa
5. Tax Parcel(s)	039.-07-06.0; 039.-07-06.0/1; 037.-10-04.4; 037.-10-05.1; 037.-10-04.1; 037.-10-03.1; 037.-10-02.1; 037.-10-01.1	6. Project Type	Manufacturing
		Village	-

7.Total Project Cost	\$	122,446,494	8. Total Jobs	908
Land Acquisition	\$	3,000,000	8A. Job Retention	508
Site Work/Demo	\$	4,178,676	8B: Job Creation	400
Building Construction & Renovation	\$	65,204,493	(Next 4 Years)	
Furniture & Fixtures	\$	12,000,000		
Equipment	\$	34,000,000		
Project Soft Cost	\$	4,063,325		

Community Investment /Abatement TTM Technologies, Inc.

Project Description

	Fiscal Impact (\$)
Abatement Summary	\$15,937,385
Sales Tax Abatement	\$4,500,000
Mortgage Tax Abatement	\$825,000
Property Tax Relief (PILOT)	\$10,612,385
Community Investment	\$1,063,150,424
PILOT Payments (30 yrs)	\$16,026,540
Project Salaries and Benefits Estimate (10 yrs)	\$898,559,390
Construction Benefit Estimate	\$26,118,000
Total Project Cost	\$122,446,494
Investment:Abatement Ratio	66.71 :1

TTM Technologies Inc. are proposing construction of an approximately 214,770 square foot facility in the Town of Dewitt and corresponding renovations to their existing 164,215 square foot facility located on land adjacent to the new facility.

TTM Technologies, Inc.

DRAFT 2.6.2024

for 30 years

OCIDA estimate of current market value				\$	11,175,500
Projected investment				\$	65,204,493
OCIDA estimate of increase in value				\$	10,738,500
OCIDA estimated value after project is completed				\$	21,914,000
Taxes that would have been collected if the project did not occur				\$	13,585,074
Scheduled PILOT payments				\$	16,026,540

PILOT YEAR	Exemption %	County PILOT Amount	Town	School District	Total PILOT	Full Tax Payment w/o PILOT	Net Exemption
1	100%	\$ 41,500.38	\$ 52,082.08	\$ 241,288.57	\$ 334,871.02	\$ 656,647.44	\$ 321,776.43
2	100%	\$ 42,330.38	\$ 53,123.72	\$ 246,114.34	\$ 341,568.44	\$ 669,780.39	\$ 328,211.95
3	100%	\$ 43,176.99	\$ 54,186.19	\$ 251,036.63	\$ 348,399.81	\$ 683,176.00	\$ 334,776.19
4	100%	\$ 44,040.53	\$ 55,269.92	\$ 256,057.36	\$ 355,367.80	\$ 696,839.52	\$ 341,471.72
5	100%	\$ 44,921.34	\$ 56,375.31	\$ 261,178.50	\$ 362,475.16	\$ 710,776.31	\$ 348,301.15
6	100%	\$ 45,819.77	\$ 57,502.82	\$ 266,402.07	\$ 369,724.66	\$ 724,991.84	\$ 355,267.17
7	100%	\$ 46,736.16	\$ 58,652.88	\$ 271,730.12	\$ 377,119.16	\$ 739,491.67	\$ 362,372.52
8	100%	\$ 47,670.89	\$ 59,825.94	\$ 277,164.72	\$ 384,661.54	\$ 754,281.51	\$ 369,619.97
9	100%	\$ 48,624.30	\$ 61,022.45	\$ 282,708.01	\$ 392,354.77	\$ 769,367.14	\$ 377,012.37
10	100%	\$ 49,596.79	\$ 62,242.90	\$ 288,362.17	\$ 400,201.87	\$ 784,754.48	\$ 384,552.61
11	100%	\$ 50,588.73	\$ 63,487.76	\$ 294,129.42	\$ 408,205.90	\$ 800,449.57	\$ 392,243.67
12	100%	\$ 51,600.50	\$ 64,757.52	\$ 300,012.01	\$ 416,370.02	\$ 816,458.56	\$ 400,088.54
13	100%	\$ 52,632.51	\$ 66,052.67	\$ 306,012.25	\$ 424,697.42	\$ 832,787.73	\$ 408,090.31
14	100%	\$ 53,685.16	\$ 67,373.72	\$ 312,132.49	\$ 433,191.37	\$ 849,443.49	\$ 416,252.12
15	100%	\$ 54,758.86	\$ 68,721.19	\$ 318,375.14	\$ 441,855.20	\$ 866,432.36	\$ 424,577.16
16	100%	\$ 55,854.04	\$ 70,095.62	\$ 324,742.64	\$ 450,692.30	\$ 883,761.01	\$ 433,068.70
17	100%	\$ 56,971.12	\$ 71,497.53	\$ 331,237.50	\$ 459,706.15	\$ 901,436.23	\$ 441,730.08
18	100%	\$ 58,110.54	\$ 72,927.48	\$ 337,862.25	\$ 468,900.27	\$ 919,464.95	\$ 450,564.68
19	100%	\$ 59,272.76	\$ 74,386.03	\$ 344,619.49	\$ 478,278.28	\$ 937,854.25	\$ 459,575.97
20	100%	\$ 60,458.21	\$ 75,873.75	\$ 351,511.88	\$ 487,843.84	\$ 956,611.33	\$ 468,767.49
21	100%	\$ 61,667.38	\$ 77,391.23	\$ 358,542.12	\$ 497,600.72	\$ 975,743.56	\$ 478,142.84
22	90%	\$ 68,944.83	\$ 86,524.28	\$ 400,854.19	\$ 556,323.30	\$ 995,258.43	\$ 438,935.13
23	80%	\$ 76,488.72	\$ 95,991.69	\$ 444,715.34	\$ 617,195.75	\$ 1,015,163.60	\$ 397,967.85
24	70%	\$ 84,306.79	\$ 105,803.20	\$ 490,170.58	\$ 680,280.57	\$ 1,035,466.87	\$ 355,186.31
25	60%	\$ 92,406.98	\$ 115,968.76	\$ 537,266.15	\$ 745,641.90	\$ 1,056,176.21	\$ 310,534.31
26	50%	\$ 100,797.46	\$ 126,498.63	\$ 586,049.48	\$ 813,345.57	\$ 1,077,299.73	\$ 263,954.17
27	40%	\$ 109,486.59	\$ 137,403.31	\$ 636,569.23	\$ 883,459.13	\$ 1,098,845.73	\$ 215,386.60
28	30%	\$ 118,482.97	\$ 148,693.57	\$ 688,875.35	\$ 956,051.89	\$ 1,120,822.64	\$ 164,770.75
29	20%	\$ 127,795.41	\$ 160,380.48	\$ 743,019.09	\$ 1,031,194.99	\$ 1,143,239.10	\$ 112,044.11
30	10%	\$ 137,432.96	\$ 172,475.40	\$ 799,053.03	\$ 1,108,961.38	\$ 1,166,103.88	\$ 57,142.50
TOTAL		\$ 1,986,160.05	\$ 2,492,588.03	\$ 11,547,792.11	\$ 16,026,540.19	\$ 26,638,925.55	\$ 10,612,385.36

Year				
	1	2	3	4
Jobs				
Current/Actuals	508	508	508	508
Creation Goals	15	60	245	80
Total Employment Goals	523	583	828	908



**ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY
APPLICATION FOR FINANCIAL ASSISTANCE**

1. Fill in all blanks using “none”, “not applicable” or “not available”. If you have any questions about the way to respond, please call the Onondaga County Industrial Development Agency (the “Agency” or “OCIDA”) at 315-435-3770.
2. In accordance with Section 224-a(8)(d) of Article 8 of the New York Labor Law, the Agency has identified that any “financial assistance” (within the meaning of Section 858 of the General Municipal Law) granted by the Agency to the Applicant consisting of sales and use tax exemption benefits, mortgage recording tax exemption benefits and real property tax exemption benefits, constitutes “public funds” within the meaning of Section 224-a(2)(b) of Article 8 of the New York Labor Law and such funds are not excluded under Section 224-a(3) of Article 8 of the New York Labor Law. The Agency hereby notifies the Applicant of the Applicant’s obligations under Section 224-a (8)(a) of Article 8 of the New York Labor Law.
3. If the OCIDA Board approves benefits, it is the company’s responsibility to obtain and submit all necessary forms and documents.
4. All projects approved for benefits by the OCIDA Board will close with the Agency within 6-months of the OCIDA Board approval date. If this schedule cannot be met, the Applicant will need to submit a closing schedule modification written request to the Executive Director that will be presented to OCIDA Board for consideration.
5. The Agency will not give final approval for this Application until the Agency receives a completed NYS Full Environmental Assessment Form concerning the project which is the subject of this Application. The form is available at https://extapps.dec.ny.gov/docs/permits_ej_operations_pdf/feafpart1.pdf
6. Public Officers Law stipulates all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and reproduction. Should the Applicant believe there are project elements which are trade secrets if publicly disclosed or otherwise widely disseminated, would cause substantial injury to the Applicant’s competitive position, the Applicant must identify such elements in writing and request that such elements be kept confidential. In accordance with Article 6 of the Public Officer’s Law, the Agency may also redact personal, private, and/or proprietary information from publicly disseminated documents.
7. The completed Application and associated fees MUST be received 10 business days prior to the upcoming OCIDA Board meeting in order to be placed on the agenda. A signed application may be submitted by mail, fax or electronically in PDF format to Nancy Lowery at svetlanadyer@ongov.net
 - A check payable to the Agency in the amount of \$1,000
 - A check payable to Barclay Damon LLP in the amount of \$2,500

This Application was adopted by the OCIDA Board on June 8, 2023.

Return completed application to:
Onondaga County Industrial Development Agency
335 Montgomery Street, Floor 2M Syracuse, NY 13202
Phone: 315-435-3770 | Fax: 315-435-3669
svetlanadyer@ongov.net

Section I: Applicant Information

Submittal Date: _____

A) **Applicant/Project Operator information (company receiving benefits):**

1. Applicant/Project Operator: _____

Applicant/Project Operator Address: _____

Phone: _____ Fax: _____

Website: _____ Email: _____

Federal ID#: _____ NAICS: _____

State of Incorporation: _____

See link for your NYS incorporation information. <https://apps.dos.ny.gov/publicInquiry>

2. Owner (if different from Applicant/Project Operator): _____

Owner Address: _____

Federal ID#: _____

State of Incorporation: _____

List of stockholders, members, or partners of Owner: _____

B) **Applicant Business Organization (check appropriate category):**

☐ Corporation

☐ Partnership

☐ Public Corporation

☐ Joint Venture

☐ Sole Proprietorship

☐ Limited Liability Company

☐ Other, explain

List all stockholders, members, or partners with % of ownership greater than 5%:

Name

% of ownership

C) Applicant Business Description:

Estimated % of sales within Onondaga County: _____

Estimated % of sales outside Onondaga County but within New York State: _____

Estimated % of sales outside New York State but within the U.S.: _____

Estimated % of sales outside the U.S.: (*Percentage to equal 100%) _____

Applicant /Owner History:

1. Is the Owner and/or Applicant or any manager or owner of the Owner and/or Applicant now a plaintiff or defendant in any civil or criminal litigation? ☐ No ☐ Yes, explain
2. Has any owner or manager of the Owner and/or Applicant listed above ever been convicted of a criminal offense (other than a minor traffic violation)? ☐ No ☐ Yes, explain
3. Has any person listed in Section I ever been in receivership or declared bankruptcy?
☐ No ☐ Yes, explain

D) Has the Applicant/Owner received assistance from Onondaga County Industrial Development Agency (OCIDA, Syracuse Industrial Development Agency (SIDA), New York State or the Onondaga Civic Development Corporation (OCDC) in the past?

☐ No ☐ Yes, explain (Provide year, project name, benefit description, amounts, address)

See narrative.

E) Individual Completing Application:

Name: _____ Title: _____

Address: _____ Phone: _____

Cell Phone: _____ E-mail: _____

F) Company Contact (if different from individual completing application):

Name: _____ Title: _____

Address: _____ Phone: _____

Cell Phone: _____ Email: _____

G) Company Counsel:

Name of Attorney: _____

Firm Name: _____

Address: _____

Phone: _____

Cell Phone: _____

Email: _____

Section II: Project and Site Information

A) Project Location is where the investment will take place. If Applicant is moving, the new location should be entered here and the current location should be in Section I.

Address: _____

Legal Address (if different): _____

City: _____ Town: _____ Village: _____

Zip Code: _____ School District: _____

Tax Map Parcel ID(s): _____

Full Market Value: _____ Square Footage of Existing Building(s): _____

B) Project Activity (Check all that apply):

- | | |
|--|---|
| ☐ New construction | ☐ Acquisition of existing facility |
| ☐ Expansion to current facilities | ☐ Brownfield/Remediated Brownfield |
| ☐ Renovation of existing facility | ☐ Demolition and construction |
| | ☐ Purchase of machinery/equipment |

C) Select Project Type or Project End Use at site (you may check more than one):

- | | |
|--|--|
| ☐ Manufacturing | ☐ Mixed Use |
| ☐ Retail (see Section V) | ☐ Facility of Aging |
| ☐ Housing Project (see Section VII) | ☐ Distribution/Wholesale |
| ☐ Civic Facility (not for profit) | ☐ Commercial |
| ☐ Industrial | ☐ Renewable Energy Project (see Section VI) |
| ☐ Other, explain | |
- Critical support for the Defense Industry for advance PCB's

D) Project Narrative: Please check one of the two boxes below and attach statement.

- ☐ A statement that the Project described in this application would not be undertaken but for the financial assistance provided by the Agency.
- ☐ If the Project is going to advance regardless of any financial assistance from the Agency, please provide a statement indicating why the project should be considered by the Agency for any financial assistance.

- E) Description of Project: Please attach a detailed narrative of the proposed Project. Please attached copies of site plans, sketches or maps. This narrative should include, but is not limited to:
- ☐ (i) a description of your Company's background, customers, goods and services and the principal products to be produced and/or the principal activities that will occur on the Project site;
 - ☐ (ii) the size of the Project in square feet and a breakdown of square footage per each intended use;
 - ☐ (iii) the size of the lot upon which the Project sits or is to be constructed;
 - ☐ (iv) the current use of the site and the intended use of the site upon completion of the Project;
 - ☐ (v) describe your method for site control (Own, lease, other).
- F) Will the completion of the Project result in the removal of an industrial or manufacturing plant of the company from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the company located within the state?
- ☐ No ☐ Yes
- G) Please describe any compelling circumstances the Agency should be aware of while reviewing this application.

H) Local Approvals (Site Plan and Environmental Review)

Have site plans been submitted to the appropriate town or local planning department?

☐ No. When will the plans be submitted? _____ ☐ Yes, what is the status? _____

Has the project received site plan approval from the town or local planning board?

☐ No, anticipated approval date. _____ ☐ Yes, date _____

If yes, provide the Agency with a copy of the Planning Board's approval resolution along with the related SEQR determination. **(NOTE: SEQR determination is required for final approval and sales tax agency appointment.)**

1. Environmental Review Information

- a. Please attach the appropriate Environmental Impact Forms to your application. Here is a link to the SEQR forms: https://extapps.dec.ny.gov/docs/permits_ej_operations_pdf/feafpart1.pdf
- b. Has Lead Agency been established? ☐ No ☐ Yes, name of Lead Agency _____
- c. Have any environmental issues been identified on the property?
☐ No ☐ Yes, explain _____

Section III: FINANCIAL AND EMPLOYMENT INFORMATION

A) Project Costs and Finances

Description of Costs	Total Budget Amount
Land Acquisition	
Site Work/Demo	
Building Construction & Renovation	
Furniture & Fixtures	
Equipment	
Engineering/Architectural Design	
Legal	
Management/Developer Fees	
Additional Soft Cost	
Other-explain	
Total Project Cost	

Please have documentation available upon request. Do not include OCIDA fees, OCIDA application fees or OCIDA legal fees as part of the Total Project Cost.

B) TOTAL Project Costs \$ _____

Sources of Funds for Project Costs:

1. Bank Financing \$ _____
2. Equity \$ _____
3. Tax Exempt Bond Issuance (if applicable) \$ _____
4. Taxable Bond Issuance (if applicable) \$ _____
5. Public Sources (Include sum total of all state and federal grants and tax credits) \$ _____

-Identify each state and federal grant/credit:

_____ \$ _____

_____ \$ _____

_____ \$ _____

6. Total Sources of Funds for Project Costs \$ _____

C) Employment and Payroll Information

Full Time Equivalent (FTE) is defined as one employee working no less than 35 hours per week or two or more employees together working a total of 35 hours per week.

1. Are there people currently employed at the project site?

☐ No ☐ Yes, provide number of FTE jobs at the project site _____

If you are relocating, are all employees moving to new site? ☐ No, explain ☐ Yes

2. Complete the following:

Estimate the number of FTE jobs to be retained as a result of this Project:	
Estimate the number of construction jobs to be created by this Project:	
Estimate the average length of construction jobs to be created (months):	
Current annual payroll including the benefit cost:	
Average salary amount that is an employee benefit (%):	
Average annual growth salary/wage rate (%)	
Provide an estimate of the number of residents in the Economic Development Region (Onondaga, Madison, Cayuga, Oneida, Oswego, and Cortland Counties) to fill new FTE jobs:	

D) New Employment Benefits

Complete the following chart indicating the number of FTE jobs currently employed by the Applicant, FTE jobs currently employed at the Project and the number of FTE jobs that will be created at the Project site at the end of the first, second, and third, years after the Project is completed. Jobs should be listed by title of category (see below), including FTE independent contractors or employees of independent contractors that work at the Project location. Do not include construction workers.

Please use this chart to illustrate the current employment:

Job Title/Category	Current Annual Pay	Current Employment (FTE)

Please use this chart to illustrate the projected employment growth:

Job Title/Category	Current Annual Pay	FTE Jobs Created Year 1	FTE Jobs Created Year 2	FTE Jobs Created Year 3 *

E) Financial Assistance sought:

- ☐ Real Property Tax Abatement (PILOT): *Agency Staff will provide draft and final PILOT schedule:* _____
- ☐ Mortgage Recording Tax Exemption (.75% of mortgage): _____
- ☐ Sales and Use Tax Exemption (4% Local, 4% State): _____
- ☐ Tax Exempt Bond Financing (Amount Requested): _____
- ☐ Taxable Bond Financing (Amount Requested): _____

F) Mortgage Recording Tax Exemption Benefit Calculator: Amount of mortgage that would be subject to mortgage recording tax:

Mortgage Amount (include sum total of construction/permanent/
bridge financing): \$ _____

Estimated Mortgage Recording Tax Exemption Benefit (product of
mortgage amount as indicated above, multiplied by .0075): \$ _____

G) Sales and Use Tax Benefit Calculator: Gross amount of costs for goods and services that are subject to State and local Sales and Use Tax: \$ _____

Estimated State and local Sales and Use Tax Benefit (product of 8% multiplied by the figure,
above): \$ _____

Section IV: Estimate of Real Property Tax Abatement Benefits

This section of the Application will be: (i) completed by Agency Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application prior to the completed application being provided to the OCIDA Board.

A) PILOTS Estimate Table Worksheet

OCIDA estimate of current value	
New construction and renovation costs	
OCIDA estimate of increase in value	
OCIDA estimated value of completed project	
OCIDA estimate of taxes that would have been collected if the project did not occur	
Scheduled PILOT payments	

PILOT Year	Exemption %	County PILOT amount	Local PILOT Amount	School PILOT Amount	Total PILOT	Full Tax Payment w/o PILOT	Net Exemption
1	100						
2	90						
3	80						
4	70						
5	60						
6	50						
7	40						
8	30						
9	20						
10	10						
TOTAL							

Estimates provided are based on current property tax rates and assessment value (current as of date of application submission) and have been calculated by IDA staff.

SECTION: V For Retail Projects Only

1. Will the cost of the retail portion of the Project exceed one-third of the total project cost?

☐ Yes ☐ No

If yes, please answer, questions 2, 3 and/or 4 below.

If yes, please explain how much the project will exceed one-third of the total project cost.

2. Is the Project located in a distressed area? A distressed area is a census tract that has
a) A poverty rate of at least 20% or at least 20% of households receiving public assistance, and (b) an unemployment rate of least 1.25 times the statewide unemployment rate for the year to which the date relates.

☐ Yes ☐ No

If yes, please provide the data and explain.

3. Is the Project likely to attract a significant number of visitors from outside of the economic development region?

☐ Yes ☐ No

If yes, please provide a third party market study.

4. Is the predominate purpose of the Project to make available goods or services which would not, but for the Project, be reasonably accessible to the residents of the Town, City, County or Village of where the Project will be located.

☐ Yes ☐ No

If yes, please provide data and explain.

SECTION VI: For Solar Projects Only

Please answer all the questions as an addendum to this application:

1. Describe the reasons why the Agency's financial assistance is necessary. Describe how the Project would be affected if these benefits were not provided. [see Section II (C)]
2. Is the Applicant leasing the property?
 - ☐ Yes, please provide a copy of the lease
 - ☐ No, purchased the property. Please provide documentation.
3. Has the Applicant provided written communication to the affected taxing jurisdictions notifying them of its intent to construct a renewable energy project?
 - ☐ Yes
 - ☐ No
4. Has the Applicant received a letter of support for the megawatt cost to be used as a basis for the PILOT from the town, city, and village where the Project is located?
 - ☐ Yes, please provide copy of the letter.
 - ☐ No
5. Has the Applicant received a letter of support for the megawatt cost to be used as a basis for PILOT from the school district?
 - ☐ Yes, please provide copy of the letter.
 - ☐ No
6. Is the entire parcel being used for the solar project?
 - ☐ Yes
 - ☐ No, have you reached out to the town assessor to discuss a subdivision or slash parcel? Explain:
7. Will the Applicant enter into a decommissioning plan with the host community, including financial assurance the plan can be executed?
 - ☐ Yes, explain.
 - ☐ No

**PLEASE SEE FOLLOWING PAGE FOR OCIDA SOLAR GUIDANCE & BEST PRACTICE*

OCIDA SOLAR PILOTs GUIDANCE AND BEST PRACTICE

To be placed on the Agency meeting agenda, proposed solar projects must provide the Agency with the following in advance of the Project's first OCIDA Board meeting:

1. Fully completed OCIDA application.
2. Copy of Environmental Assessment Form.
3. A SEQR resolution approved by a local municipality indicating the municipality that is lead agency, the type of action (I, II, or unlisted) and, if completed, the SEQR determination made by the municipality.
4. Copies of your zoning applications submitted to the local municipality.
5. Verification of parcel subdivision process with the town (if the entire parcel will not be used for the solar project).
6. A statement clarifying whether the applicant will lease or purchase the real property on which the Project is situated. If leased, provide a copy of the proposed or executed lease. If lease parcel is less than entire parcel then see 5 above.
7. A supporting document from the local town, village, city, and/or school district outlining the agreed upon cost per megawatt to be used as a basis for the PILOT. The Agency cannot create the PILOT schedule without this information.
8. Absent a showing otherwise by the Company, deemed acceptable by the Agency in the sole and absolute discretion, the Company must close with the Agency on a project prior to consideration of any requested organizational structure or project entity ownership changes.

You will receive a draft Cost Benefit Analysis and a Draft PILOT schedule from this office. You may use these documents as your Project progresses through the Agency approval process. Agency staff are available to update these two documents as needed.

SECTION VII: For Housing Projects Only

Please answer all the questions as an addendum to this application:

1. Describe the reasons why the Agency's financial assistance is necessary. Describe how the project would be impacted if these benefits were not provided. [see Section II (C)]
2. Is the Project being built in a blighted area? If yes, please describe.
3. Is the Project fulfilling an unmet need in the area? If yes, please explain.
4. Please provide a market study documenting a need for such housing.
5. Is there support from local government officials for the Project and for the financial assistance being requested from the Agency? If yes, please provide written documentation.
6. Is the Project considered infill in a populated area? If yes, please explain.
7. Does the Project provide walkability? If yes, please explain.
8. Is there additional county infrastructure necessary to service the Project? If, yes, please explain.
9. Is the Project part of a larger mixed-use development? If yes, please describe.

Section VIII: Local Access Policy Agreement

In absence of a waiver permitting otherwise, every project seeking the assistance of the Onondaga County Industrial Development Agency (Agency) must use local general contractors, sub-contractors, and labor for one-hundred percent (100%) of the construction of new, expanded, or renovated facilities. The project's construction or project manager need not be a local company.

Noncompliance may result in the revocation and/or recapture of all benefits extended to the project by the Agency. Local Labor is defined as laborers permanently residing in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins, and Wayne. Local (General/Sub) Contractor is defined as a contractor operating a permanent office in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins and Wayne. The Agency may determine on a case-by-case basis to waive the Local Access Policy for a project or for a portion of a project where consideration of warranty issues, necessity of specialized skills, significant cost differentials between local and non-local services or other compelling circumstances exist. The procedure to address a local labor waiver can be found in the OCIDA handbook, which is available upon request.

In consideration of the extension of financial assistance by the Agency _____ (the Company understands the Local Access Policy and agrees to abide by it. The Company understands that an Agency tax-exempt certificate is typically valid for 12 months from the effective date of the project inducement and extended thereafter upon request by the Company. The Company further understands that any request for a waiver to this policy must be submitted in writing and approved by the Agency.

I agree to the conditions of this agreement and certify all information provided regarding the construction and employment activities for the project as of 1/26/24 (date).

If there are two applicants (Real Estate Holding and Operating Company) both need to complete this page.

Applicant(s) Company: TTM Technologies, Inc.

Representative for Contract: Dan Weber, EVP & General Counsel

Address: 200 E. Sandpointe, Suite 400 City: Santa Ana State: CA Zip: 92707

Phone: (314) 746-2205 Email: dan.weber@ttmtech.com

Project Address: 6635 Kirkville Road City: East Syracuse State: NY Zip: 13057

Signature: _____

General Contractor: _____

Contact Person: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

Authorized Representative: _____ Title: _____

Signature: _____

Section IX: Agency Fee Schedule

* Minimum Fee to be applied to all project receiving OCIDA benefits is 1% of the Total Project Cost (TPC)

ACTIVITY	FEES	COMMENTS
Non- refundable Application Fee (All projects except Solar Projects)	\$1,000	Due at time of application
Non-refundable Application Fee (Solar Projects Only)	\$10,000	
Legal Deposit (All projects except Solar Projects)	\$2,500	Due at time of application
Legal Deposit (Solar Projects Only)	\$5,000	
Minimum Fee of 1% of TPC		Due at closing
1. Sales and Use Tax Exemption	.01 X TPC	
2. Mortgage Recording Tax		
3. PILOT is an additional fee	.0025 X TPC (total X .0125)	
4. Bond refinancing	.0025 X TPC (total X .015)	
Projects that exceed \$250,000,000 in Total Project Cost and/or create in excess of 500 new jobs, may be eligible to negotiate a non-standard Agency fee with the Executive Director.	TBD based on Executive Director determination	Due at closing
Agency Legal Fees		Due at closing
Fee for first \$20 million	.0025 X of the project cost or bond amount	
Fee for expenses above \$20 million	.00125 X of project cost or bond amount	
Amendment or Modification of IDA documents, including but not limited to name or organization change, refinancing, etc. Consent to the amendment or modification of IDA documents prior to closing on the project shall be given at OCIDA's sole and absolute discretion.	\$2500 All Projects (except Solar Project) \$4500 Solar Projects Attorney fees determined by OCIDA Legal Representative.	Due at time of Request

OCIDA reserves the right to modify this schedule at any time and assess fees and charges in connection with other transactions such as grants of easement or lease or sale of OCIDA-owned property.

Section X: Recapture of Tax Abatement/Exemptions

Information to be Provided the Company: Each Company agrees that to receive benefits from the Agency it must, whenever requested by the Agency or required under applicable statutes or project documents, provide and certify or cause to be provided and certified such information concerning the Company; its finances, its employees and other topics which shall, from time to time, be necessary or appropriate, including but not limited to, such information as to enable the Agency to make any reports required by law or governmental regulation.

Please refer to the OCIDA Uniform Tax Exemption Policy (UTEP).

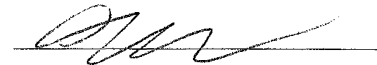
I have read the foregoing and agree to comply with all the terms and conditions contained therein as well as policies of the Onondaga County Industrial Agency.

If there are two applicants (Real Estate Holding and Operating Company) both need to complete this page.

Name of Applicant(s) Company

TTM Technologies, Inc.

Signature of Officer or Authorized Representative:



Name & Title of Officer or Authorized Representative:

Daniel Weber, EVP & General Counsel

Date: 1/26/2024

Section XI: Conflict of Interest

Agency Board Members

1. Patrick Hogan, Chairperson
2. Janice Herzog, Vice Chairperson
3. Sue Stanczyk, Director
4. Kevin Ryan, Director
5. Fanny Villarreal, Director
6. Cydney Johnson, Director
7. Elizabeth Dreyfuss, Director

Agency Officers/Staff

1. Robert M. Petrovich, Executive Director
2. Nathaniel Stevens, Treasurer
3. Svetlana Dyer, Secretary
4. Karen Doster, Recording Secretary
5. Alexis Rodriguez, Assistant Treasurer

Agency Legal Counsel & Auditor

1. Jeffrey Davis, Esq., Barclay Damon LLP
2. Amanda Fitzgerald, Esq., Barclay Damon LLP
3. Michael G. Lisson, CPA, Grossman St. Amour Certified Public Accountants PLLC

The Applicant(s) has received a list of members, officers and staff of the Agency. To the best of my knowledge, no member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

If there are two applicants (Real Estate Holding and Operating Company) both need to complete this page.

Name of Applicant(s) Company

TTM Technologies, Inc.

Signature of Officer or Authorized Representative:



Name & Title of Officer or Authorized Representative:

Dan Weber, EVP & General Counsel

Date: 1/26/2024

Section XII: Representations, Certifications, and Indemnification

If there are two applicants (Real Estate Holding and Operating Company) both need to complete this page.

_____ (Name of CEO or other authorized representative of Applicant)(s) confirms and says that he/she is the _____ (title) of _____ (name of corporation or other entity) named in the attached Application (the “Applicant”), that he/she has read the foregoing Application and knows the contents thereof, and hereby represents, understands, and otherwise agrees with the Agency and as follows:

- A. First Consideration for Employment:** In accordance with §858-b (2) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in WIA programs who shall be referred by the CNY Works for new employment opportunities created as a result of the Project.
- B. Annual Sales Tax Filings:** In accordance with §874(8) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant. For additional information on NYS sales and use tax see [here](#).
- C. Outstanding Bonds:** The Applicant understands and agrees to provide on an annual basis any information regarding bonds, if any, issued by the Agency for the project that is requested by the Comptroller of the State of New York.
- D. Employment Reports:** The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant agrees to file with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, “Employment Reports”) that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an event of default under the Project closing documents. Please see this page for [ST-340](#) form required in the above referenced employment report.

- E. Prevailing Wage:** The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant shall determine whether the Project is a “covered project” pursuant to Section 224-a of Article 8 of the New York Labor Law and, if applicable, the Applicant shall comply with Section 224-a of Article 8 of the New York Labor Law; and the Applicant further covenants that the Applicant shall provide such evidence of the foregoing as requested by the Agency.
- F. Compliance:** The Applicant understands and agrees that it is in substantial compliance with applicable local, state, and federal tax, worker protection, and environmental laws, rules, and regulations. The Applicant confirms and acknowledges that the owner, occupant or operator receiving financial assistance for the proposed Project is in substantial compliance with applicable local, state, and federal tax, worker protection and environmental laws, rules and regulations.
- G.** The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed Project:
- § 862. Restrictions on funds of the Agency. (1) No funds of the Agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- H.** The Applicant understands and agrees that it is in substantial compliance with applicable local, state and federal tax, worker protection, and environmental laws, rules and regulations. The Applicant confirms and acknowledges that the owner, occupant or operator receiving financial assistance for the proposed Project is in substantial compliance with applicable local, state, and federal tax, worker protection and environmental laws, rules and regulations.
- I.** The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency’s involvement in the Project.
- J.** The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.

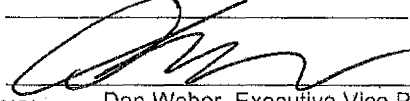
The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statement contained herein not misleading.

- K. The Agency has the right to request and inspect supporting documentation regarding attestations made on this application.
- L. **Hold Harmless Agreement:** Applicant hereby releases Onondaga County Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax-exemptions and other assistance requested therein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, reconstruction, equipping and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project, including without limiting the generality of the foregoing, all cause of action and attorney's fees and any other expenses incurred in defending any suits or action which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the process of the Application, including attorney's fees, if any.

Name of Applicant Company:

TTM Technologies, Inc.

Signature of Officer or Authorized Representative:



Name & Title of Officer or Authorized Representative:

Dan Weber, Executive Vice President and ELO

Date: 1-26-24

STATE OF MISSOURI

)

COUNTY OF ST. LOUIS

) ss.;

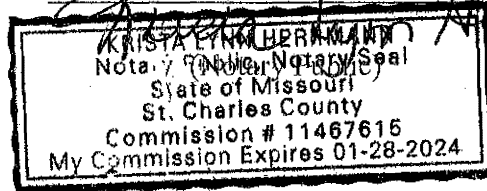
Daniel J. Weber

, being first duly sworn, deposes and says:

1. That I am the Executive VP and General Counsel (Corporate Officer) of TTM Technologies, Inc. (Applicant) and that I am duly authorized on behalf of the Applicant to bind the Applicant.
2. That I have read and attached Application, I know the contents thereof, and that to the best of my knowledge and belief, this Application and the contents of this Application are true, accurate and complete

(Signature of Officer)

Subscribed and affirmed to me under penalties of perjury this 24th day of January, 2024.



Krista Lynn Herrmann
Notary Public

End of Application

Rev 6.8.23

TTM Technologies, Inc.
OCIDA Application
January 2024

Section I: Applicant Information

A) 2. Owner: TTM has an option to purchase and is under contract with the property owner for the four parcels at 6457, 6473, 6485, and 6493 Fly Road.

D) Anaren Microwave, Inc., a company that was acquired by TTM Technologies, Inc. in April of 2018, previously obtained a PILOT in or around February 1, 2010 for a 2nd Floor Addition for tax parcel 039-07-060/01. The PILOT was terminated February 28, 2021.

Section II: Project and Site Information

A) Project Location:

Full Market Value:

Tax Parcel	Full Market Value	Land Only Assessment
*039.-07-06.0	\$5,618,000	\$875,000
*039.-07-06.0/01	\$4,240,000	N/A
037.-10-4.1	\$378,000	\$378,000
**037.-10-3.1	\$148,100	\$31,700
**037.-10-2.1	\$124,400	\$23,400
**037.-10-01.1	\$133,700	\$21,300
*037.-10-04.4	\$237,600	\$237,600
*037.-10-05.1	\$295,700	\$291,900

*Current Facility at 6635 Kirkville Rd.

**Parcels on Fly Rd. that are currently improved with single-family dwellings to be removed as part of the project.

Section II: Project and Site Information

D) The Project described in this application would not be undertaken but for the financial assistance provided by the Agency. The benefits available from the Agency are essential in combination with those incentives that have been proposed by Empire State Development and those sought from the Federal Government. TTM has valued its long-standing relationship with Onondaga County, but TTM requires the full support from not only Federal and State resources, but is relying on the Onondaga County incentives to move this expansion forward. TTM needs the support of Onondaga County to continue to expand its capabilities in the region and can't justify the scope and scale of the expansion without this support. TTM is embarking on this project in order to support Department of Defense technology advancement objectives and the domestic Aerospace and Defense industry.

Section II – E

Description of Project

Description of Project: Please attach a detailed narrative of the proposed Project. Please attached copies of site plans, sketches or maps. This narrative should include, but is not limited to:

- ☐ *(i) a description of your Company's background, customers, goods and services and the principal goods and services and the principal products to be produced and/or the principal activities that will occur on the Project site;*

Headquartered in Santa Ana, California, TTM Technologies, Inc. is a leading global technology solutions company and printed circuit board manufacturer. We focus on quick-turn and volume production of technologically advanced PCBs and backplanes, and the design and manufacture of high-frequency radio frequency ("RF") and microwave components and assemblies. TTM stands for "time-to-market" and is a time-critical, one-stop advanced technology and manufacturing services that enable our Department of Defense customers to shorten the time required to bring their game-changing electronics to the warfighter. TTM's Aerospace and Defense Sector is head quartered in Syracuse, NY where we also have 508 employees who engineer and manufacture leading edge microelectronics, printed circuit boards and other technologies for the Department of Defense.

TTM Technologies' 508 Syracuse employees have supported the Aerospace & Defense microelectronics market since 1967, and understand the importance of PCBs to the microelectronics ecosystem. The products they and other Central New York companies make depend on secure and trusted PCBs for all their electronic products. Not captured in the news about the CHIPS Act is that even though American companies invented and led the world in PCB technology, our PCB industry shrunk from 30 percent to 4 percent of the world's supply over the past 20 years. We are in the precarious position of depending on other nations for 96 percent of the PCBs made worldwide with heavy dependence on China and Southeast Asia. As a result, our existing facility will be more competitive with the addition of the new facility and the new opportunities created by virtue of a much larger shared workforce and broader engineering capabilities. The proximity of the new facility to the existing facility will enable the growth and continued success of the existing facility, and allow it to flourish with the investment into a Central New York campus, an opportunity not available for the existing facility without the development of this new facility in a campus environment. It is anticipated there will be growth of workforce and capabilities at the existing facility that would not have occurred but for the campus approach which was a key driver in the selection of Central New York for this new development project. The new facility will bring career

development opportunities to our existing workforce, creating additional supervisory and management roles for career advancement, thereby further anchoring our workforce to Central New York. The workforce at the new facility will also better enable the transition of employees into the high tech microelectronics and electronics integration capability found at the existing facility, effectively creating a much stronger bench of talent, a challenging workforce to currently cultivate in Central New York.

The new TTM Technologies Syracuse Aerospace & Defense facility site is on 22.78 acres in the Town of Dewitt. This project will enable the vertical integration of key capabilities in the microelectronics domain, both within the boundaries of the local TTM campus and more broadly with local existing and future A&D customers, to collectively better meet the needs of the Department of Defense. Customer interface and support will come from the existing building, as well as corporate support from various business functions. Design engineering and program oversight, production collaboration, and leadership management will largely come from the existing building, with close interaction to meet customer needs and requirements. It is expected that employees of the new site will utilize and share resources in the existing building. This will include corporate interface, benefits support, and physical facilities, such as the full cafeteria and employee workout center. The stand-up of this production capability adjacent to TTM's existing microelectronics facility allows for a national security level design-to-delivery capability wholly contained within this campus in Central New York. Some products built in the new facility will be delivered directly to the existing facility for integration into electronic assemblies produced at the existing facility. This design-to-delivery capability across the two sites is a significant advantage for local companies in the Aerospace & Defense sector, creating a domestic capability at this scale not found anywhere else in the United States. The synergies of the two facilities will not only allow for more efficient manufacturing, but also result in better service to customers. The new facility will be complementary to the existing facility, with employees of both buildings supporting the overarching campus through a shared services model, allowing for a more competitive and efficient operating model.

The new facility will produce Integrated circuit boards and state of the art automated manufacturing of ultra high-density interconnect (HDI) printed circuit boards. The conventional built facility will consist of a first floor total 117,940 sq. ft., of which approximately 60k sq. ft. will be used for this type of manufacturing with modular ISO Class 6, 7, & 8 Cleanrooms with ceiling heights at 3m to 5m in sections. Additionally with approximate Total 20k sq. ft. for small reception/office areas, conference rooms, IT server room, restrooms & corridors. The remaining 40k sq. ft. on the first floor and the entire 62,860 sq. ft. second floor will stand unfinished for future expansion. An intermediate 1st to 2nd story structural utility floor is to be located over a small portion of the modular cleanroom areas for easy utility access and process delivery systems to equipment below. An attached adjacent 33,970 sq.ft. 11-meter high adjacent annex will consist of process treatment systems, mechanical/electrical equipment rooms, loading dock areas, shipping/receiving, and engineering support offices. Exterior of the Site will consist of separate service entrance road and truck trailer access to rear loading docks areas. 316 parking spot area will be constructed for employees, customers and visitors. The existing site will undergo minor modifications and investment as part of the new project. The site is under an option to purchase with the current owner of the property.

☐ (ii) *the size of the Project in square feet and a breakdown of square footage per each intended use;*

The anticipated size of the proposed project is 214,770 square feet, broken down as follows:

- 117,940 square foot ground floor with mechanical mezzanine space
- 62,860 square foot second floor
- 33,970 square foot mechanical annex building
- 214,770 square feet total building

*The existing facility has 164,215 sq. ft.; 137,665 sq. ft. on the first floor and 26,550 sq. ft. on the second floor.

(iii) the size of the lot upon which the Project sits or is to be constructed;

The lot upon which the Project is to be constructed anticipates the re-subdivision of four existing properties into a singular tax parcel. The main parcel (6457 Fly Road) will be conjoined with three smaller parcels. This assemblage - by tax number and by size/acreage - is anticipated to be as follows:

▪	6457 Fly Road (037.-10-04.1)	20.24 acres – vacant land
▪	6473 Fly Road (037.-10-03.1)	1.27 acres – improved residential parcel
▪	6485 Fly Road (037.-10-02.1)	0.68 acres – improved residential parcel
▪	6493 Fly Road (037.-10-01.1)	<u>0.59 acres</u> – improved residential parcel
	Totaling	22.78 acres

☐ (iv) the current use of the site and the intended use of the site upon completion of the Project;

The current use of the site is a mix of largely vacant land (20.24 acres) coupled with residential land (3 properties totaling 2.54 acres).

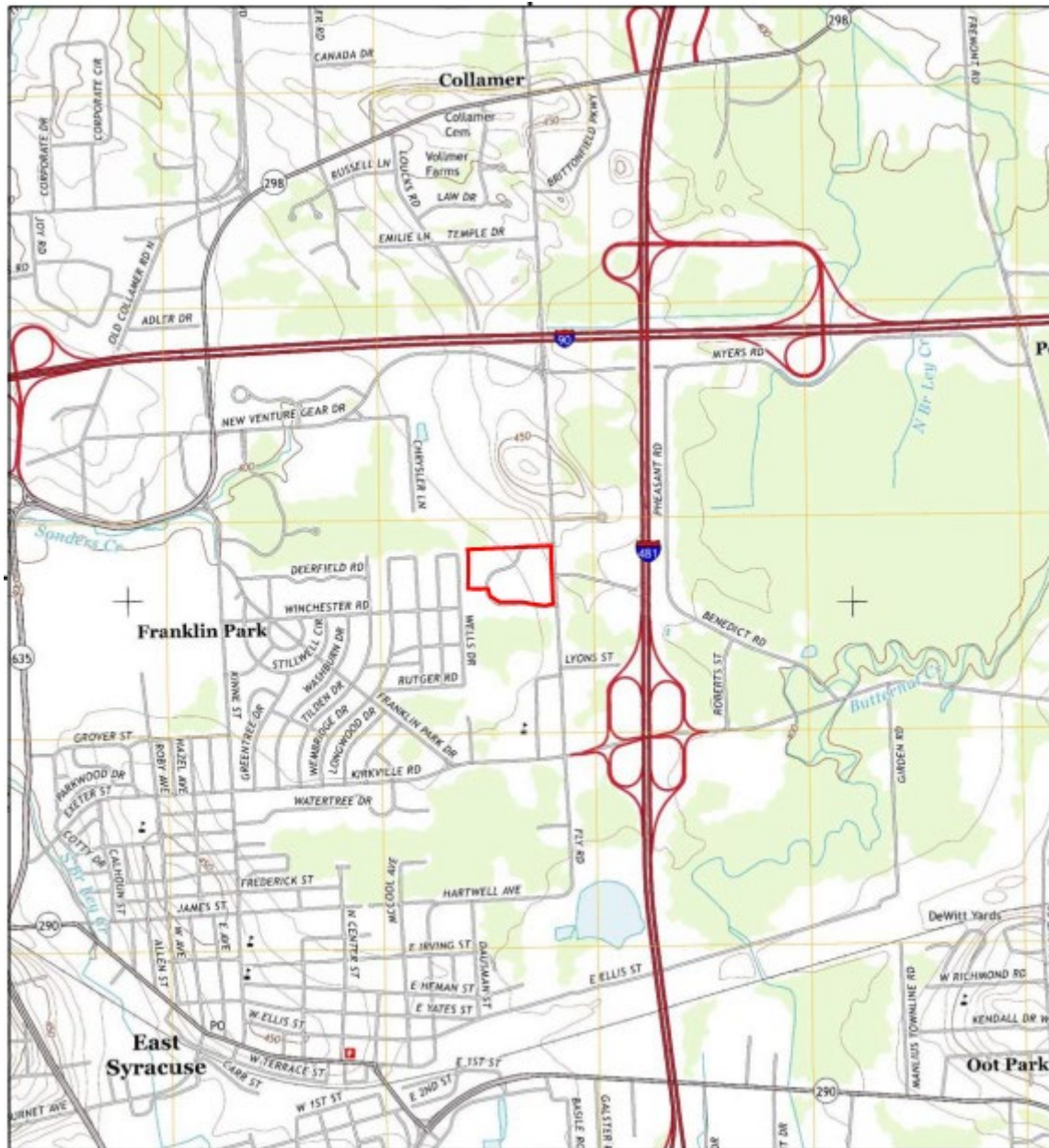
The future use of the land will be a precision manufacturing facility for the semiconductor, aerospace, and defense industries.

☐ (v) describe your method for site control (Own, lease, other)

The assemblage of properties is currently owned by a single-purpose LLC (Dewitt Landing, LLC). TTM is under contract to buy the property outright at which point DeWitt Landing LLC will no longer be involved with the property.

Site Plan:

Topographic Map Location



Section II: Project and Site Information – G

The Project described in this application would not be undertaken but for the financial assistance provided by the Agency. The benefits available from the Agency are essential in combination with those incentives that have been proposed by Empire State Development and those sought from the Federal Government. TTM has valued its long-standing relationship with Onondaga County, but TTM requires the full support from not only Federal and State resources, but is relying on the Onondaga County incentives to move this expansion forward. TTM needs the support of Onondaga County to continue to expand its capabilities in the region and can't justify the scope and scale of the expansion without this support. TTM is embarking on this project in order to support Department of Defense

technology advancement objectives and to support the domestic Aerospace and Defense industry.

Without state and local and federal incentives, TTM would not move forward with this project.

Section II: Project and Site Information – H

Site Plan Review Submitted 11/22/2023; Subdivision submitted 1/5/2024

Section III: Financial and Employment Section - D

See future employment chart

Job Title/Category	Current Annual Pay	FTE Jobs Create Year 1	FTE Jobs Create Year 2	FTE Jobs Create Year 3	FTE Jobs Create Year 4
Production Operator	\$53,235.42	3	19	127	31
Inspection, Shipping, Wet Lab	\$60,172.53	1	2	41	19
All Tech A, CAM Op, IT	\$82,672.79	0	3	10	5
Eng. and Planning	\$89,185.01	2	14	29	11
HR, EHSS, Test Eng. PM, EPM	\$111,821.75	3	5	8	1
SG&S, Eng. M/T, Test M2, More	\$87,031.65	6	17	30	13
TOTAL		15	60	245	80
Grand Total Over 4Year	400				